



## International Laboratory Price List

January 1, 2018

◆ Indicates a New Variety	STAGE II	STAGE III	
<b>ALOCASIA SAFARI SERIES</b>			
	<b>PACK 200</b>	<b>PACK 40</b>	
Ebony	.36	.46	
Ivory Coast <sup>PAT#25804</sup>	.36	.46	
Morocco <sup>PAT#25803</sup>	.36	.46	
<b>ANTHURIUM</b>			
	<b>PACK 300</b>	<b>PACK 50</b>	<b>ROYALTY</b>
<i>RECOMMENDED FOR 4-6 INCH POTS</i>			
SmallTalk® Pink <sup>PAT#10210</sup>	.42	.52	
SmallTalk® Red <sup>PAT#11742</sup>	.42	.52	
<i>RECOMMENDED FOR 4-6-8 INCH POTS</i>			
Fire Glow <sup>TM PPAF</sup>	.44	.54	
◆ Princess <sup>PPAF</sup>	.44	.54	
Tickled Pink <sup>PPAF</sup>	.44	.54	
<i>RECOMMENDED FOR 6-8-10 INCH POTS</i>			
◆ Aren't You Orange <sup>PPAF</sup>	.44	.54	
Kerrich <sup>TM</sup> Rose Blush	.42	.52	.15
Kerrich <sup>TM</sup> Ruby	.42	.52	.15
Pizzazz	.42	.52	
Red Hot	.44	.54	
Salsa <sup>PAT#13608</sup>	.42	.52	
White Heart	.42	.52	
<b>BROMELIADS</b>			
		<b>PACK 50</b>	
Neoregelia			
Lila <sup>PAT#11523</sup>	-	.50	
◆ Merlot <sup>TM</sup>	-	.50	
Puppy Love <sup>TM</sup>	-	.50	
Voodoo Doll <sup>TM</sup>	-	.50	
<b>CALATHEA &amp; RELATED</b>			
	<b>PACK 200</b>	<b>PACK 40</b>	
Burle Marx	.40	.50	
<b>DIEFFENBACHIA</b>			
	<b>PACK 200</b>	<b>PACK 40</b>	
Splash	.35	.46	
Tropic Marianne	.40	.51	
<b>DIONAEA (Venus Fly Trap)</b>			
		<b>PACK 50</b>	
muscipula (CITES may be required)	-	.45	
<b>FARFUGIUM JAPONICUM</b>			
		<b>PACK 50</b>	
◆ giganteum	-	.65	

◆ Indicates a New Variety	STAGE II	STAGE III	
<b>FATSIA</b>			
		<b>PACK 40</b>	<b>ROYALTY</b>
Spider's Web	-	.70	.25
<b>HOMALOMENA</b>			
	<b>PACK 400</b>	<b>PACK 40</b>	
Emerald Gem	.35	.45	
<b>HYMENOCALLIS (SPIDER LILY)</b>			
		<b>PACK 40</b>	
latifolia	-	.60	
<b>MUSA</b>			
	<b>PACK 200</b>	<b>PACK 40</b>	
Super Dwarf Banana™ (optional merchandising tag - \$.15)	.46	.56	
<b>ORCHIDS</b>			
		<b>PACK 40</b>	
Spathoglottis			
Far Out Freckles™ (purple w/freckles)	-	.74	
Lemon Kiss™ (bright yellow)	-	.74	
Mello Yellow (yellow blush)	-	.74	
Plicata	-	.74	
Purple Passion (purple)	-	.74	
Rockin Plum (dark plum)	-	.74	
Snow Angel (white)	-	.70	
<b>PHILODENDRON</b>			
	<b>PACK 400</b>	<b>PACK 40</b>	<b>ROYALTY</b>
Congo <sup>PAT#11724</sup>	.28	.36	
Lickety-Split <sup>PPAF</sup>	.36	.46	
Rojo Congo <sup>PAT#14116</sup>	.30	.38	
<b>SPATHIPHYLLUM</b>			
	<b>PACK 500</b>	<b>PACK 50</b>	
<u>RECOMMENDED FOR 4-6 INCH POTS</u>			
Emerald Star <sup>PAT#23737</sup>	.22	.31	
High Five <sup>PAT#23710</sup>	.22	.31	
Platinum Mist <sup>PPAF</sup>	.22	.31	
Power Petite <sup>PAT#15649</sup>	.22	.31	
So Sweet <sup>PAT#23713</sup>	.22	.31	
Star Struck <sup>PAT#23712</sup>	.22	.31	
Sweet Chico <sup>PAT#13718</sup>	.27	.35	
<u>RECOMMENDED FOR 6-8 INCH POTS</u>			
7 <sup>th</sup> Heaven <sup>PAT#23711</sup>	.22	.31	
<u>RECOMMENDED FOR 8-10 INCH OR LARGER POTS</u>			
◆ Balboa <sup>PPAF</sup>	.27	.35	
Knockout™ <sup>PPAF</sup>	.27	.35	
◆ Malibu <sup>PPAF</sup>	.27	.35	
Sensation®	.40	.50	
Sweet Dario <sup>PAT#13956</sup>	.27	.35	
Sweet Pablo <sup>PAT#10817</sup>	.27	.35	
<b>SYNGONIUM</b>			
	<b>PACK 200</b>	<b>PACK 40</b>	
Glo-Go <sup>PAT#12282</sup>	.27	.37	
Moonshine	.28	.38	
Strawberry Cream	.28	.38	
White Butterfly	.27	.37	

## TERMS AND CONDITIONS

**NOTICE:** Laboratory Stage II and Stage III sales are only available to our international or contract propagation customers.

### PRODUCT DESCRIPTIONS:

**Stage II** plants or “microcuttings” are harvested from the tissue culture vessel, size graded and packaged in a clear plastic shipping vessel. The plants are shipped bare root and range in size between 1inch (2.5cm) and 3 inches (7.5cm) depending on plant type. Stage II plants require planting immediately on arrival. Although Stage II plants are harvested and processed within our laboratory facilities, they are not considered a sterile product.

**Stage III** plants are laboratory harvested “microcuttings” placed in a clear plastic vessel containing sterile gelled nutrient media. Stage III plants are considered a “sterile” product by most quarantine services. Although we recommend you plant Stage III plants quickly on arrival, they can be stored for short periods since the shipping vessels contain nutrient media. Stage III plants are intended for planting in soil and are not suitable for aseptic laboratory re-establishment. Due to the conditions experienced during shipping and handling some microbial contamination may occur during delivery. We cannot be held responsible should this occur.

**PRICES:** This price list cancels and supersedes previous price lists or offerings. Oglesby Plants International is a wholesale company and sells only to the trade. All prices are quoted on a per plant basis in United States Dollars, F.O.B. Altha, Florida, USA and include royalties unless stated otherwise. Documentation, boxing, shipping charges, taxes and fees are extra. Pricing, specifications, availability and terms of offer are subject to change without notice.

**TERMS:** Payment is required prior to shipment unless Net 30 Day credit has been established and payment terms upheld. All payments must be in United States Dollars via wire transfer, cash, credit card (Visa or MasterCard), ACH, or check drawn on a United States bank. Credit card payments are accepted for invoices or prepayments of \$5,000 USD or less. Credit accounts are subject to finance charges of 1.5% per month (18% per year) on any outstanding balance. All checks returned by the bank for insufficient funds will have a \$35.00 service fee added to the outstanding amount. We reserve the right to change credit terms and/or cancel pre-booked orders on past due accounts. All orders are accepted on the terms and conditions stated on our standard invoices and/or order confirmations. Copies are available by written request.

**MINIMUM:** Per variety minimum order quantities vary pending product type and package quantities: 900 to 1,200 for stage II or stage III. Less than minimum quantity orders are subject to a 15% surcharge.

**PACKING:** The “PACK” value listed on our Laboratory price list is the quantity of plants contained in each Stage II or Stage III vessel. For example, “PACK 200” indicates that 200 plants are contained in each vessel for that particular plant variety. The Stage II and/or Stage III vessels are placed in a shipping box which can contain up to 24 Stage II vessels or up to 48 stage III vessels. Using the example above, a Stage II “PACK 200” plant variety can contain up to 4,800 plants per shipping box. We charge \$8.00 per box.

**SHIPPING:** We have years of experience shipping our plants around the world and will be happy to help you select the safest and most economical shipping method for you.

**INTERNATIONAL SHIPMENTS:** An international order is confirmed with a proforma invoice which states the U.S. dollar amount due and a specific payment due date. Please pay careful attention to payment due dates as late payments can result in your order being canceled or delayed. Phytosanitary certificates that are required for international shipments of live plants will be charged at cost per shipment. Additional fees may apply for CITES permits and/or compliance with special regulatory requirements of the destination country or state. We may require Import Permits presented in English depending on the destination country. International shipments require an additional charge of \$75 that covers documentation such as Commercial Invoices (CARICOM, NAFTA), Certificate of Origin and additional document copies required for airlines and customs.

**LIMITED LIABILITY:** IN THE EVENT THAT ANY OF OUR PLANT PRODUCTS [STOCK] IS PROVEN TO BE UNTRUE TO ITS NAME AS LABELED, HAS SLOW OR NON-PRODUCING PLANTS OR OFF-TYPES (MUTATIONS), OUR LIABILITY IS EXCLUSIVELY LIMITED TO REPLACING THE PLANT(S) FREE OF CHARGE OR REFUND THE PURCHASE PRICE IN WHOLE OR PART. OGLESBY PLANTS INTERNATIONAL, INC. WILL NOT BE LIABLE FOR CONSEQUENTIAL DAMAGES OR FOR ANY AMOUNT MORE THAN THE ACTUAL PURCHASE PRICE FOR THE PLANT MATERIAL. NO OTHER WARRANTIES, EITHER EXPRESS OR IMPLIED, INCLUDING THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXTENDED.

**ORDER CHANGES OR CANCELLATIONS:** Custom grown or pre-booked order changes or cancellations must be requested prior to our sow/stick date(s) or 12 weeks prior to shipping, whichever is greatest. Late order cancellations are subject to a 75% cancellation charge. Orders prepared for shipment and not picked up as scheduled will be charged a 7% restocking fee.

**CLAIMS:** If you experience any quality problems with our product on arrival you must contact us within 24 hours of delivery. Pictures are required when filing a quality related claim. Since we have no control of the product once it leaves our hands, we are not responsible for damage incurred during shipping or due to delays. Please immediately inspect and note on the shipping documents any damage incurred. Most carriers will only honor claims noted on shipping documents.

**LEGAL OWNERSHIP:** Any asexual reproduction of a patented plant or use of trademarks without written consent from owner is illegal and subject to prosecution under United States Patent and Trademark laws.